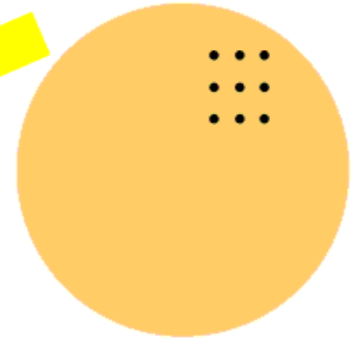


# LFP-Newsletter

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## Actual News about [Large Format Printing](#)

A free of charge information service

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Dear Readers,

just back from CeBIT but already on the way to IPEX and FESPA. These shows coming soon. But visit made and will make sense due to a lot of new products and ideas introduced this year.

A lot of company announcements arrived last days and we tried hard to filter most valuable information for you.

So enjoy the news and make value from it.

Wolfgang Hey  
Chief editor

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### **1) ColorGATE signs distribution agreement with Colourgen, UK**

ColorGATE Digital Output Solutions GmbH announces that Colourgen has signed an agreement to distribute the whole ColorGATE software product line and additional digital color management devices such as Eye-One Match. Colourgen is a distributor of digital color printing devices and consumables with its offices in Maidenhead, Berkshire, UK. Colourgen has a number of distribution agreements with major industry players including Encad, Tiara, EPSON, Kodak and Seiko. In addition to a sales and marketing organisation, Colourgen also offers service and support via a telephone hotline and team of external service engineers.

**More information:** [www.colorgate.com](http://www.colorgate.com)

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### **2) Mutoh unveils three new Large Format Printer**

Mutoh presented three new large format printers for the first time in Europe on the CeBIT. At first there is a ink-jet printer for the outside area - NX per Toucan. The high speed printer is an extension of the range of products Albatros " Mutoh PJ-1304NX54 ". The Toucan - it gives him in two versions - applies the newest technical developments of the ink ray technology. The 64 " versions prints with 4 colors, 87 " models with 4 or 6 colors. Further on Mutoh offers a new model row under the name Rockhopper. She is meant particularly for user who produce less than 10m<sup>2</sup> prints volumes per day. The Rockhopper is offered with a width of 157 cm or 118 cm. Here for the first time Mutoh uses one with " eco-solvent ink " called solvent ink. She makes special ventilation systems superfluous. However, the ink also offers a wider colour gamut opposite the pigmented inks of the other printers. Weight but riveted leases Mutoh waited during the CeBIT for the first time in Europe with a new serie of large size-ink-jet printers on. Under the name RJ-8000 serie Falcon II (photos) they are delivered from April, 2002. With it Mutoh now near the Falcon Graphics RJ-4100 offers plus (4 colors) and the RJ to 6100 pluses (6 colors) also a 8-colors-printer with whose technology and a maximum dissolution from 1440x1440 dpi an excellent photo-realistic print quality is reached.



**More information:** [www.mutoh.be](http://www.mutoh.be)

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### **3) IDEAL.com unveils Scan-to-Network Solution**

IDEAL.com unveils the Scan-to-Network Scanning Solution. IDEAL's Scan-to-Network provides a solution to the problem of organizing and viewing drawings over a network/Internet. The Scan-to-Network Scanning Solution is targeted to the AEC, CAD, Manufacturing, GIS, and Reprographics industries. It includes Scan and Automatic Index, Browser View and Collaborate, Document Management Tool. IDEAL's Scan-to-Network Solution is a browser-based document management tool. Archive existing paper drawings for easy retrieval to your company's network or to the Internet. Index and view existing paper drawings using a standard browser.

**More Information:** [www.ideal.com](http://www.ideal.com)

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### **4) Oki Data's includes new Color Profiles**

Oki Data, announce an OEM agreement with Monaco Systems. Under this agreement, MonacoEZmatch is bundled with the OKI® C9200N Studio Edition Color Printer. MonacoEZmatch is an ICC profiling application based on the same core features of MonacoEZcolor 2. In addition, the printer supports Pantone, SWOP, and Euroscale as well as TrueType and PS ATM fonts in both Windows and Macintosh platforms. MonacoEZmatch has an additional feature that transforms the Oki Data printer into a highly accurate color proofing device-it can create custom ICC profiles for the Oki Data color printer and link them to industry standard printing profiles (SWOP, Euro, SNAP, Toyo, etc.) or to custom profiles built for the customer's specific printing press or color-proofing device. Meet Monaco at **IPEX, April 9-17, Hall 4 Booth 557**

**More information:** [www.monacosys.com](http://www.monacosys.com)

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### **5) Major New Global Wide Format Survey from Web Consulting**

Web Consulting, the digital print consultancy, is conducting a major new global survey of Wide Format Printing, Imaging and Signmaking throughout 2002. Over the last year, Web Consulting has been developing much closer relationships with several new associate consultants and partner organisations in Asia and North America. The Company expects to formerly announce some of its new partnerships over the next two months. The 2002 survey will cover all techniques used for production of signs, prints and other wide format graphics, including computer vinyl cutting, engraving, digital printing, screen printing, offset printing and photoimaging techniques. There is particular interest in the changing dynamics of the industry, as new flatbed printers and UV-curable systems emerge and compete for their share of the market. End-user research will be complimented by non-user research (to establish reasons for failure to invest in WF digital printing), plus dialogue with manufacturers and distributors in the digital and analog industries, and sizing research throughout the advertising industry. Today analog still accounts for over 85% by volume of the wide format market, and has no desire to release its hold!"

**More information:** [www.webconsulting.co.uk](http://www.webconsulting.co.uk)

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### **6) ColorSpan Introduces Two New Software RIPs**



MacDermid ColorSpan, Inc., announces the immediate availability of two new software RIPs for its wide-format printers; the **ColorMark<sup>®</sup> Personal Software RIP** and the **ColorMark Professional Software RIP**. The ColorMark Personal Software RIP, which can be connected to a single ColorSpan DisplayMaker<sup>®</sup> printer, features a simple to use, graphical interface designed for first-time users of wide format printers. The

ColorMark Professional Software RIP is a full-featured product that can be connected to multiple DisplayMaker printers. It adds advanced productivity features such as pre-RIP sizing and rotation, post-RIP image preview, Media Saver<sup>™</sup> job nesting, priority queue job routing, permanent RIP Saver queue for instant reprints without re-RIP and a Job Log identifying the disposition of each print job including ink and media usage. Both RIPs feature a PostScript level 3 compatible interpreter, ColorMark color management software with over 200 color profiles for unique ink and media combinations, support for external or on-board printer color calibration devices, N-Up file nesting and temporary RIP Saver queue. They can be installed either as a client or a server running on Windows NT, 2000, or XP operating systems.

**More Information:** [www.colors span.com](http://www.colors span.com)

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### **7) new hp designjet trade-in program offers rebates up to \$2,000!**

Now you can get up to \$2,000 cash back when you trade in old large-format printers and buy HP Designjet 1000 or 5000 Series printers in the HP Designjet Fast Bucks for Big Printers Trade-In Program! Any 24" or wider large-format inkjet printer, or electrostatic, thermal or laser/LED plotter qualifies for the Fast Bucks for Big Printers trade-in. Trade any of these: Any large-format inkjet printers (24" and greater), any electrostatic plotters (24" and greater), any thermal plotters (24" and greater), any laser/LED plotters (24" and greater). Rebates depend on the new HP printer you are going to purchase.

**More Information:** <http://www.hp.tradeups.com/fastbucks.asp>

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### **8) Textile Printing at it's best, software and hardware**

The new technological era has been launched and digital or inkjet printing is slowly but truly conquering the textile industry. For this emerging market DGS offers ideal solutions including printer - if required with additional mechanic tools - and DGS' software MatchPrint II to control and calibrate the printer, and of course integration: every solution can be seamlessly integrated with the already existing production reality at the customer's site (CAD/CAM systems, etc.), although the use of DGS' CAD system RAMSETE III renders it even more effective and productive.

**More information:** [www.dgs-net.it/eng/index.html](http://www.dgs-net.it/eng/index.html)

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### **9) Xaar to focus on packaging at IPEX 2002**

Focusing its commitment to the packaging and converting sectors during **IPEX 2002, Hall 19, Stand 329** Xaar plc will launch new technology products and customer support initiatives on its stand during the show. These are all designed to fulfil the unique requirements of printers specialising in package printing, coding and marking. The leading digital inkjet technology innovator will launch its latest advanced 318-nozzle greyscale printhead. Offering eight levels of greyscale, and designed to offer near photographic quality for a range of applications, this revolutionary new printhead will focus primarily on UV printing solutions for packaging and product decoration, such as smart cards and ID cards. Also on show, will be a new UV curing ink developed in conjunction with Sunjet, the inkjet division of Sun Chemicals, the largest supplier of inks to the printing industry. The new ink is specially formulated for use in web printing applications onto flexible and semi-flexible media such as vinyls for display graphics, PVC and olefinic plastics used in the packaging and graphic arts markets. Good adhesion is achieved on a wide range of plastics together with superior lightfastness and colour gamut, making it especially suitable for outdoor applications.

**More information:** [www.xaar.co.uk](http://www.xaar.co.uk)

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### **10) Find a lot of special information about inks**

These days I found the new homepage of Lyson, with a lot of wonderful information regarding UV-stability, sublimation, etc. I am sure that you will find a lot valuable information.

**More information:** [www.lyson.com/includes/frames.html](http://www.lyson.com/includes/frames.html)

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### **11) DuPont Ink Jet license ICC Profiles from Monaco**

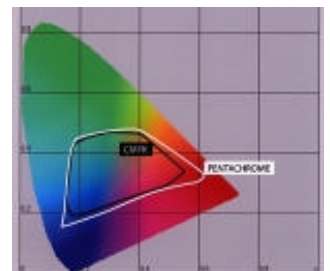
DuPont Ink Jet, a leader in ink jet textile printing, and Monaco Systems, Inc., a leader in color management technology, today announced a joint marketing agreement. Under the terms of this agreement, DuPont Ink Jet will license ICC profiles created with Monaco Systems' software to ship with the DuPont Ink Jet 3210 printer. This combination will enhance the digital workflow for textile printing provided by the DuPont Ink Jet 3210 printer using the DuPont™ Artistri™ color control & management system (CCMS) and DuPont™ Artistri™ ink. The DuPont Ink Jet 3210 printer, powered by the DuPont™ Artistri™ color control & management system and DuPont™ Artistri™ ink, is the first integrated digital textile printing solution created especially for the wide-width home furnishings market. DuPont Ink Jet customers can reduce the elapsed time from design to production, from weeks to days using the DuPont Ink Jet 3210 printer.

**More information:** [www.inkjet.dupont.com](http://www.inkjet.dupont.com)

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### **12) PentaChrome™ Colour Ink Set from Lyson**

During the development of the Sapphire, Tiara and Lyson, our official ink partner, investigated the concept of using custom colours in place of the traditional Light Cyan and Light Magenta. As most users of solvent ink printers are providing outdoor graphics, the need for vibrant colours is paramount. After lengthy Gamut testing, it was seen that the widest Gamut could be achieved by replacing the light colours with a true Red and true Blue ink. This new ink set, commercially available for the first time on the new Mara range of printers is known as the Pentachrome™ set. Using the Pentachrome solvent ink set will allow you to print previously unachievable colours. The diagram beside is a comparison of the actual output Gamuts from the Sapphire, the black model shows the Gamut achieved from CMYK while the white model shows the Gamut from the Pentachrome™ set. It shows a great increase in colour space with the Pentachrome (physically measured at a 27.58 % improvement overall and it must be noted that the increase in the "advertising " red region is more like a 50 % increase.



**More information:** [www.tiarasystems.com](http://www.tiarasystems.com)

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### **13) IJ-Technology modernized the home page and adds value to it**

IJ-Technology, one of the first suppliers of specialized media for ink jet printers announced new media and shows a much more modern home page. Additional new products will come soon.

**More information:** <http://www.ijtechnologies.com/index.html>

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### **14) Sihl on the IPEX**



At IPEX, you will be able to form a broad-based picture of where the industry is heading. Sihl's innovative print media are of course part of this picture: after all, where would the best printing systems be without media of matching performance? So Sihl will be pleased to show you what they have to offer, and they look forward to your visit in **hall 5, booth 184!** Come and see the following highlights: True Photo Paper

range: Supersorb, Galaxy and Economy; Innovations on parade: POS-Banner doublesided, Synthetic Vinyl Eco WF, Fine Artistic Paper, Baroque Artist Paper and more; Two-in-one GA paper family with the cockling free Two-in-one spectra paper; Transparent paper Creative lines for digital printing. Visitors to the stand will be able to admire and take home a digital photo-surprise of lasting souvenir value: a framed or business card self-portrait, printed on Sihl products.

**More information:** [http://www.sihl.ch/products/catalog\\_form\\_e.htm](http://www.sihl.ch/products/catalog_form_e.htm)

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### **15) Cestrian printed vehicle wraps for Network-Q Rally**

UK based large format printer Cestrian, has used its VUTEk UltraVu™ 3300 to print vehicle wraps for the Network Q Rally, 2001. Printing wraps for 10 courtesy vehicles in one day, Cestrian and its client VWS utilized the UltraVu's superior high quality and performance benefits, to produce stunning results, for a very short deadline. Mark Whitehurst, Production Manager, Cestrian comments, 'The VWS/Network Q job went like a dream. All we had to do was reproduce the digital artwork from VWS, so that the VUTEk could read it, and then send it to the machine. Printed on VWS' own self adhesive vinyl, the end product was great - It printed them perfectly with excellent color matching. Once printed, the 22.5 m<sup>2</sup> wraps were then applied to 10 Vauxhall (Opel/General Motors) Zafira vans, virtually blanketing each vehicle in a South of England Ordnance Survey Map. The campaign's objective was to raise awareness of the Network Q's 400 dealerships throughout the UK - eventually seen by over 200,000 spectators.

**Visit Vutek at IPEX 2002, Hall 5, booth 160**

**More information:** [www.vutek.com](http://www.vutek.com)

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### **16) Fine Art Printing and Framing reproduce Artists' Work**

Many painters, photographers, and digital artists believe that the Washington DC area is a great place in which to be an artist and market their work. Naturally, to grab the glory in this competitive market, the photographers and artists must be extremely talented. Because their original work is their thumbprint on life, they need a way to reproduce it, lest they sell their heart and soul. Besides, in many cases a first edition print can fetch up to \$100. The artists could spend their money on an in-house color management workflow that includes ICC profiling software, a colorimeter, a spectrophotometer, and a loaded computer to reproduce their art. But to young, budding artists, it may be more cost-effective and convenient to have their work outsourced to a service bureau. A service bureau will reproduce their artwork at a reasonable price; guarantee a quick turnaround time; and produce quality work, which means accurate color from original to print.

**More information:** [www.monacosys.com](http://www.monacosys.com)

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### **17) ONYX Graphics now drives all printers**

Following the information Onyx distributed recently during Cebit Postershop now is able to drive all small printers including the leading color management. So small format exact proofing is not longer a miracle.

**More information:** [www.onyxgrafx.com](http://www.onyxgrafx.com)

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### **18) Dr. Graphix Imaging is introducing its TR61 Universal Outdoor Matte**

From the success of our TR51 Multi Application Photo Gloss and Satin, many of our customers are requesting for an outdoor version of the product. Well, TR61 Universal Outdoor Matte is the outdoor counter part of TR51. Still keeping its tear resistant and scratch resistant capability, this product can be grommited and used as a banner. TR61's waterproof and universal coating allows this product to be used with dye, pigment, solvent or oil-based ink. So it doesn't matter if you are using Encad, HP, Epson, Mimaki, Roland or Xerox printers, this product will work wonderfully with all your applications. Dr. Graphix Imaging's TR61 Universal Outdoor Matte is ideally suited for indoor and outdoor promotional banner and display. It is also excellent to use for tradeshow and show room graphics. With its durability and its flexibility, this product will no doubt be one of your best selling media in your product line.

**More information:** <http://www.drgraphix.com>

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### **19) Contex introduces Chroma Tx Color Scanner**

Contex Scanning Technology has introduced a new high performance new 3"/sec., FireWire enabled 40" color scanner. Given the name "Chroma Tx" for its high quality and fast color speed capabilities, the Chroma Tx incorporates the latest state of the art imaging technology. The new Chroma Tx represents a new breakthrough in Scanning Technology from Contex and implements several of Contex's newest patents, including: variable line resolution and adaptive error diffusion, making it one of the most technologically versatile and advanced color scanners on the market. The Chroma Tx is an ideal tool for sign companies, pre-press shops, photo labs, copy shops, point-of-purchase and exhibit/display providers. In addition to the Chroma Tx Contex introduces a new 8"/sec., FireWire enabled, Crystal Tx Monochrome Scanner with Color capability and Chameleon Premier 36" scanner for the CAD & GIS market.

**More information:** [www.contex.com](http://www.contex.com)

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### **20) Scitex Vision Revolutionizes the Ink Market with VisionInk**

Scitex Vision has launched VisionInk, a ground-breaking new ink program that revolutionizes the current ink market. For the first time, customers will be able to select inks that have been specially developed for both their printing systems and their intended applications. Effective from March 21st 2002, the VisionInk concept will be implemented in selective territories. VisionInk offers customers a new business paradigm that will address their application needs completely, while boosting print quality, profitability, and giving customers a competitive edge in an increasingly demanding market. What's more, the new ink range is perfectly compatible with the exact parameters of Scitex Vision's systems. Customers stand to gain numerous benefits from the VisionInk range: improved image quality, increased productivity, and considerable cost savings on original (OEM) inks. **VisionInk Supreme** – Top of the range ink for highly demanding and value-added applications. **VisionInk Classic** – Solid and reliable ink for long print runs at round-the-clock production sites.

**Visit Scitex Vision at IPEX 2002, Hall 5, booth 559**

**More information:** [www.scitex.com](http://www.scitex.com)

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### **21) Océ Flatbed Technology Output on display at DPI**

At the Océ Display Graphics Systems booth at the DPI Annual Conference, samples from the company's new flatbed printing technology were displayed. The samples were generated on the new Océ Arizona T220, which is expected to be available for order in the summer of 2002. The Océ Arizona T220 is a solvent-based ink jet printer that uses piezo printing technology. It can print directly onto rigid and flexible substrates up to 62" wide x 120" long x 2" thick (157.7 cm W x 304.8 cm L x 5.1 cm T). It is a six-color unit, with 4 print heads per color. In four-pass mode, print speeds are up to 225 square feet (20.9 square meters) per hour; and in two-pass mode, print speeds are up to 400 square feet (37.2 square meters) per hour.

**Visit Océ at IPEX 2002, Hall 18, booth 531**

**More information:** [www.dgs.oce.com](http://www.dgs.oce.com)

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## **22) Caldera Graphics Imaging Honored in International Competition**

The suite of software from Caldera Graphics, distributed in the United States and Canada by Xerox Engineering Systems (XES), has been honored by the Digital Printing & Imaging Association with the 2002 DPI Product-of-the-Year Award. Representing products that have had a major and beneficial impact on the digital graphics industry, the winners of this year's Product-of-the-year Competition were selected at DPI's 10th Annual Conference & Exhibit held March 6-9, 2002 in Palm Springs, California. XES has a strategic partnership with Caldera Graphics, a French company specializing in the development of imaging software solutions. Under the partnership, XES offers a family of Caldera products—VisualRIP, ReproShop, Collection and more—as a unique software solution for the XES ColorgrafX X2 and X2-TECH wide-format printers. Using Caldera's renowned graphic arts and technical document color printing, scanning and copying software system in combination with an XES color printer will allow customers to seamlessly scan, RIP and print files in a single multifunction system. This technology partnership will encourage more efficient and rapid color printing.

**More information: [www.calderagraphics.com](http://www.calderagraphics.com)**

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## **23) Digital Textile Sampling Demand**

TrendWatch published on March 20, a new report titled TEXTILE SAMPLING & PROTOTYPING: IS IT DIGITAL YET? The TrendWatch Perspective on textile and apparel sampling and digital printing. This TrendWatch special report discusses the issue of 'sampling' or 'prototyping' - the creation of short-run (even one off) samples of specific products or materials typically used as sales tools. This report investigates most questions on technologies and market opportunities. The report highlights include the following: \*Nearly half (47%) of home fashions firms say their customers are requesting more samples. 10% of all textile & apparel firms say they need more samples and are having trouble getting them from their suppliers. \*Only 1% of all textile & apparel firms plan to invest in large format digital printers.

**More information: <http://www.trendwatch.com/home.html>**

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## **24) Imaging Technologies Large Format Inkjet Media**

Imaging Technologies Corporation announced the availability of a new product line of large-format inkjet media, which will be sold via the Company-s color.com website and sales channel. Color.com Profiled Media is profiled using the Company-s award-winning ColorBlind© software to insure maximum color accuracy. Profiles for user-specified media/ink-printer/combinations are available at [www.color.com](http://www.color.com)

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## **25) Solvent Ink jet materials**

Neo Inkjet Media Technology Inc, which is specialized in manufacturing of special inkjet media, expands product lines to solvent ink printers. Neo will introduce following materials for solvented ink printers. These are specially designed for solvented inks and dry fast and give vivid color. Solink Textile Banner, Solink Synthetic Film, Solink Glossy Paper, Solink Backlit Film, are products compatible with most kinds of piezo printers including Arizona using solvented inks and also superwide format printers, Vutek, Salsa, Nur. Now people who used only vinyl can use a variety of materials at low cost. They can increase the productivity and can be more competitive in applications.

**More information: [www.neoinkjet.com](http://www.neoinkjet.com)**

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## **26) Thorey, Gera finishes textiles for digital inkjet printing**

Thorey Gera Textilveredelung GmbH has a high degree of technical know-how. The certification according to ISO DIN EN 9001 (quality management), 14001 (environmental management) and the validation under eco-audit emphasize this. In Europe Thorey is leading in the market of curtain finishing industries and the expansion of operations in the field of technical textiles was very successful.

3P InkJet Textiles AG has granted Thorey a licence for the approved 3P-finishing. Now the textile industry has the opportunity to prepare the fabrics of their own with inkjet coating in 3P quality.

**More information: [www.3p-inktextiles.com](http://www.3p-inktextiles.com)**

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### **27) Canon Previews 3 New Large Format Bubble Jet Printers At CeBIT 2002**

Canon Europa previewed three new large-format ink jet color graphics printers; the W7200 and W7250, and the Canon Graphic Color Printer W2200, which will be made available to the European market in September 2002. Class-leading productivity and high image resolution are achieved through revolutionary new wide print head technology. The new Canon W7200, W7250 and W2200 printers, which accommodate print media of up to A0, A1 and A3+ respectively, incorporate a newly developed one-inch-wide, high-density print head. Based on Canon's proprietary Bubble Jet technology, the new print head incorporates 7,680 tiny ink nozzles, 1,280 for each of the six colours, delivering class-leading print speeds of 2 minutes per page (A0 size/fast mode), 1.5 minutes per page (A1 size/fast mode) and 6 pages per minute (A3 size/fast mode) for the W7200, W7250 and W2200, respectively.

Canon's new large-format printer lineup employs a six-colour printing process, incorporating: cyan, magenta, yellow, black and one-sixth density photo cyan and photo magenta-for improved color precision, greater depth and finer tone diffusion. The systems also ensure the precise delivery of microscopic droplets of ink that are consistent in shape, size and density, making photo-quality high-resolution printout possible.

The devices have high-capacity ink cartridges for each colour. These continuously monitor and record remaining ink levels. Users can therefore manage ink usage and eliminate costly interruptions to large print jobs for greater efficiency and higher productivity.

**More information: [www.canon-europa.com](http://www.canon-europa.com)**

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### **28) Best introduced new software at CeBIT**

For the first time in Europe, Best presented its photo solutions "Best Photo Edition" and "Best PhotoXposure". Best PhotoXposure for Windows PCs is – due to its server functionality – ideal for use in the production environments of professional photographers who have a high image throughput. Color-accurate image output and production as well as process control when transferring digital image data from one person to another give photographers the security they are accustomed to when working with film or slides. Best describes this as »Digital Slide Technology«. The software is available in the versions M, XL and XXL. The difference lies in the supported printers.

**Visit Best at IPEX 2002, Hall 5, booth 668**

**More information: <http://www.bestcolor.com>**

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Good bye !

Your LFP-Newsletter team

You will get the LFP-Newsletter free of charge next time early May. If you want to cancel the subscription in the meantime please send a mail to following e-mail account.

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There is something you like to publish? Mail to [press@lfp-newsletter.com](mailto:press@lfp-newsletter.com)

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