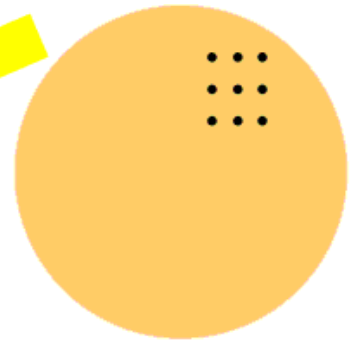


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Dear readers, dear friends,

After a famous event in Madrid, where all the industry leaders met at FESPA, even my colleagues and myself spent some holidays, but here are the news you are waiting for. Susanne and Kai visited some booths and spoke with manufacturers and providers to find out what was new and will come to life to end this year. I hope that the information we collected are helpful for you. Again you should know that even your company news are welcome. I apologize the delay but promise that next release will be right in time end July.

Have a great time and wonderful holidays !

Wolfgang Hey and the entire LFP-Newsletter team

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1) FESPA 2002 a success



The premier exhibition in the screen printing and wide-format digital imaging sector, this year held at Madrid's new IFEMA Exhibition Centre from 4th – 8th June, attracted 27.891 visitors from around the globe. A small reduction given the current economic climate, compared to FESPA'99 which attracted 29.146 visitors. Whilst the majority of visitors were represented by European countries, this year's show reflected the continued global spread of the attraction of the FESPA exhibition - a record 111 different countries being

represented. At the same time, FESPA lived up to the expectations of the exhibitors. Reports from these exhibitors, who numbered more than 350 and between them amassed over 40.000m² of stand space – some 5.000m² more than Munich'99 - cited the level and more importantly the quality of visitors to be extremely high.

More information: www.fespa2002.com

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2) GBC with new Falcon range

A new range of upgradable laminators for the professional wide-format laminating market was presented at FESPA in Madrid by GBC Films Group Europe. The new range includes several models with same basic structure and design but different options like unwinds and rewinds. The Falcon 60+ C is a cold laminator of 1.6 m wide with mounting capabilities up to 3 cm thick. The Falcon 60+ TH/DH, same as before but available in the two versions TH with top-heated roller up to 160 C, and DH with double heated roll. Next is the Falcon 80+ TH/DH, available also in both versions but the two can mount prints up to 3 cm thickness and 2 m wide. An enhanced version of GBC's popular Titan 165, an entry level professional laminating machine for in-house production was also demonstrated at FESPA.

More information: www.gbctfilm.com

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3) Screen printing films via Inkjet

ColorGATE Digital Output Solutions GmbH, Hannover Germany, has presented its new product family Screen&Sign for screen printers and signmakers at Fespa 2002 in Madrid. With Screen&Sign ColorGATE offers a selection of extensive solutions for the production of screen printing films with digital large format printers, which are specially designed for the target market screen printing and signage. By using special screening algorithms and control of the dot structure the ColorGATE software obtains on suitable media ink combinations a maximum UV density of up to $D_{max} = 4.3$.

More information: www.colorgate.com

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4) Big success for Tiara Systems

Brilliant 720 dpi photorealistic prints done with environment and user friendly Lyson developed Pentachrome® LOD (Lyson Outdoor) ink set were reason for big success Tiara Systems has had at FESPA. Lysons Pentachrome ink set offers enhanced color space in red and blue areas. 27% wider color space and 50% more printable colors result in this special development. Additional finishing is not needed. Due to high print quality the outdoor prints are also good for indoor use. Betatesting has shown that both printers could be used variable and economically also for Solvent Subliming in textile printing environment. Inks for these applications will be available later this year. Beside their key applications users will be able to offer special products and ideas.

More information: www.tiarasystems.com



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5) 3M - new printer systems, toners & inks

3M Commercial Graphics brought to Fespa the new VUTEK™ UltraVu™ 3360 printer, water-based liquid laminate for Seal's AquaSeal® super wide laminators, the enhanced Scotchprint® Toner system and a series of piezo ink jet inks for Océ's Arizona 180, 90 and 30 printers. All these products are backed up the 3M™ Matched Component System warranty, acknowledged as the industry's most comprehensive warranty. Scotchprint® Graphics Authorized Manufacturers using these new products and systems for a 3M total graphics solution can claim the Scotchprint® Graphics brand, the "brand that builds your brand" with unparalleled consistency, reliability and durability.

More information: www.3m.com

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6) The SPARK 1612 Mid-Size Digital Printer

Matan Digital Printers (2001) Ltd. announced an all-new digital thermal transfer printer, the SPARK 1612. Unique among mid-size printers, the SPARK1612 can print at widths of both 16" (40.5cm) and 12" (30.5cm), enabling considerable savings on consumables due to reduced ribbon and media wastage. It offers an extremely productive, high-quality solution for a broad variety of indoor and outdoor applications. The SPARK 1612 is based on the unique thermal transfer process implemented in Matan's Sprinter wide-format printers, which have been installed in hundreds of sites worldwide. In addition Matan Digital Printers Ltd. announced the SprinterB40 printer, the newest offering in its acclaimed family of SprinterB™ wide format digital printers. The SprinterB40 builds on the success of the SprinterB, offering all the same productivity, quality, and durability advantages, but in a wider format. Printing to a width of 40" (102cm), the new printer is suitable for any wide format printing application and is particularly ideal for the European and Japanese markets, where 1m is the standard wide format printing size.

More information: www.matan.co.il

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7) Legget & Platt VIRTU™ RS ... it's huge !

The Virtu RS super-wide digital printer provides the optional capability to image 8 foot x 10 foot (2.5 x 3.0 m) – and larger – substrates via an X/Y axis and media indexing for 100 % bleed. L&P Digital Technologies Virtu™ super-printers offer a new level of flexibility, efficiency and production quality. The Virtu RS with bi-directional inkjet printing, 4-color CMYK process (optional 6-color CMYK LCLM) – prints at 720, 360 and 180 true addressable dpi. Additional features include the company's proprietary jet-through system for textiles, a two-step curing process that stabilises the ink drop within milliseconds of jetting, and a proprietary Cold Curing UV Light System for temperature sensitive substrates.

More information: www.lp-digital.com

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8) Rexam's new gloss and lustre papers

DMPDQ2-G (gloss) and DMPDQ2-L (lustre) are the new and improved micro-porous 10-mil photobase papers. Rexam Image Products added both to its line of Magic® Brand photo-realistic media products, and they are the latest in next-generation 10-mil resin-coated micro-porous papers designed for high-speed, wide format display piezo or thermal inkjet printers equipped with either dye or UV stable pigment inks. Both dry instantly with most inks, enabling users to image on even the fastest printers and laminate immediately afterwards. DMPDQ2's polyethylene resin-coated base, combined with a revolutionary pigment compatible gloss and lustre inkjet coating, yields high-quality fade-resistant photo-realistic images. Magic's DMPDQ2 can be over-laminated with most cold laminates and most low-temperature hot laminates.

More information: www.magicinkjet.com

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9) The ultimate in superwide flexible products

VUTEk Inc has exhibited three high quality superwide printing systems, its new faster RIP station and new version of RIP software. VUTEk's PressVu UV 180 EC uses UV-curable inks to print on the widest range of rigid or flexible substrates, and offers 600 dpi (1200 apparent) resolution. The PressVu UV can print in either eight or four colors, on substrates up to 1.8 wide. The Auto Sheet Feeder 180 is engineered to automatically feed a stack of rigid sheets through the printer to facilitate fully automated material input, further increasing the labor savings from the PressVu UV 180 EC printing system. The UltraVu 2600 EC superwide printer, has been optimized specifically for high quality applications requiring super-fine photographic line and text detail. With 600 dpi (1200 apparent) capability, the eight-color digital printer (switchable between eight-color and fast four-color modes) provides the ideal solution for high quality indoor and outdoor applications. The UltraVu 3360 EC eight-color, three-meter printer offers quality and versatility and is ideal for printing on paper, vinyl, mesh and pressure-sensitive materials. With a 360 dpi resolution capability (720 dpi apparent), the UltraVu 3360 EC produces images that are sharp, crisp and consistent. VUTEK's new RIP station has been reengineered to rip files twice as fast as before and to transfer files four times faster. The ColorBurst 7.0 software enhancements greatly improve file preparation and improve the versatility of VUTEk printers in the proofing process and for short-run jobs that need to more closely match the results from screen printing. The collection of innovative new features incorporated into the RIP station and software allows users to dramatically reduce RIP time, improve workflow and better control overall print quality.

More information: www.vutek.com

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10) FLEXcon's latest novel products

LITEcal™, In- and Outdoor Floorgraphics Systems, SEE THRU-Sign series as well as the new UV resistant overlaminating films – FLEXcon exhibited all at FESPA. LITEcal™ as a highly translucent calendared vinyl film designed primarily for exterior-mounted backlit graphics. This outdoor floor graphics system is the perfect complement to their existing line of indoor floor graphics. FLEXcon's SEE THRU-Sign™ products allow see-through viewing from inside out. Graphics printed on these perforated one-way signage products are visible from the outside of a glass window or door, but are invisible from inside.

More information: www.flexcon-europe.nl

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11) Successful FESPA for NUR Macroprinters

Beside NEW FRESCO HiQ 8C (8 colours) NUR welcomed more than 500 invited visitors at FESPA for a preview of the new and the technological preview of the new NUR TEMPO. NUR TEMPO is an UV ink flat bed printer (2 by 3 m, 50 mm thickness) with integrated curing system. More information will follow soon.

More information: www.nur.com

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12) Lyson enjoyed quality and quantity



Insiders know Lyson inks for a long time and most of large format printer users do well with their inks without knowing that Lyson is behind. Lyson still will continue to deliver inks to main OEM printer manufacturers but also will supply inks for piezo, thermal, continuous ink jet, airbrush and valve jet technologies

Lyson branded with higher quality levels to end users direct. Lyson inks are available for large format printers (in and outdoor), textile printing, proofing, photography, fine art, office printing as well as for industrial labelling and encoding. Especially due to brilliant colors and economic pricing the new oil based inks for Colorgrafx (XES) and Rastergraphics were minded by the visitors. So it's no wonder that the direction at Lyson is expansion. More and more dealers, distributors and of course end users decide to go with Lyson inks and Lysons support.

More information: www.lyson.com

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13) ColorSpan charts new course

MacDermid ColorSpan is refocusing its business operations and marketing direction to better address the growing demand for wide-format piezo-based inkjet printing in a wide variety of graphic arts printing and packaging related applications. ColorSpan is undertaking an intensive development program to add piezo-based inkjet Printing capabilities to its product line to ensure added value for current and future customers looking to more productively address new business opportunities and a broader range of wide-format printing applications. This will also give better position to the company for long-term growth.

More information: www.colors span.com

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14) ASLAN was a good address

ASLAN presented its range of products including ink-jet films, films for digital printing, laminating films and specialist mounting films. For ink-jet printing ASLAN presented a new PVC-vinyl, in white matt, which is highly water resistant (ASLAN IF 83), a PE-film with a microporous surface (ASLAN IF 84) as well as a new banner material, giving excellent coverage (ASLAN IF 93N). There were also on show different new polyester films to complete the ink-jet program. With digital printers using solvent based printing systems ASLAN offers an superb range of products such as white and transparent films, matt or gloss, in all popular widths.

More information: www.ASLAN-Schwarz.com

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15) Mutoh at FESPA

Mutoh notified a great success with their new two printers Toucan and Rockhopper. Mutoh's Toucan series printers consist of two models: Toucan 64" (1626 mm) and Toucan 87" (2210 mm). The Toucan 64" is equipped with four colour channels (C, M, Y, K) with a maximum print width of 1600 mm and a top printing speed of 37.1 m²/h. The Toucan 87" offers four/six colour channels (C, M, Y, K, Lc, Lm), with a print width of 2159 mm and a top speed of 79.1 m²/h. The machines offer multiple print modes, i.e. a high speed print mode (360 x 180 dpi), a production print mode (360 x 360 dpi) and a high quality print mode (360 x 720 dpi). The Rockhopper printers offer various print resolutions, from 360 dpi x 720 dpi, up to 1440 x 720 dpi and diagonally interpolated 1440 x 1440 dpi. Print speeds vary between 14.49 m²/h at 360 x 180 dpi, 3.6 m²/h at 720 x 720 dpi and 0.68 m²/h at 1440 x 1440 dpi. The Rockhopper Eco-Solvent inks not only offer the advantage that users do not need to invest in special ventilation or environmental equipment, but moreover offer a wider colour gamut when compared to standard pigmented inks. Ink consumption for the Rockhopper printers moreover is extremely low, with figures of 4.66 ml per m² in 360 dpi print mode and 7.98 ml per m² in 720 dpi mode.

More Information: www.mutoh.be

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16) IMPRINTA 2003 moved to 2006 !



It is an important message: IMPRINTA is being moved to 2006 – the next date according to its staging cycle. Since crucial names in the industry decided not to participate in IMPRINTA 2003, it cannot be realised on the planned international scope. Because of IMPRINTA is a leading, internationally established event for the print and media industries with a respected reputation world-wide, explains Dr. Manfred Kotschedoff, division director at Messe Duesseldorf. Instead, a complementary trade exhibition, tailored to the German print and media market, will be held parallel to the BVDM's (German Printing and Media Industries Federation) print & media Congress from February 20th to 22nd in 2003.

More information: www.messe-duesseldorf.com

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17) New market study for German LFP market

A new study analysing the German market for digital large format printing is ready for delivery. Subject of the report are both product groups of LED- and inkjet technology. From 36 manufacturers are found out annual deliveries of the last three years and printer population as end of 2001, break down to model level. The findings together with further company information are collected on tables offering the database for detailed analysis, including manufacturer ranking by product groups. The installed units further are divided by application areas into CAD-CAM and graphic art use, allowing to derive different market developments. Thus LED-plotters release the growing importance of digital copying, while inkjet printers in quantities still are focused on thermal output, but new models show concentration on piezo head technologies with pigmented inks due to increased dominance of outdoor applications. Please request further information from the author.

More information: DJWeberHG@aol.com

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18) Two New Products Announced by UIGS

UIGS has added 2 high-performance products to its product range of large-format inkjet media. The new inkjet media, White PP Films are versatile and cheaper alternatives to traditional photo-based media products. The White PP film with 7.5mil PP base combined with special coating formula, engineered for heavy ink absorption in short drying time. There are two options on gloss level, Gloss and matte. We recommend the product for the use with popular thermal inkjet plotter with dye-based ink. In addition, we like to introduce the Reflective PET Film (Silver/Gold) which creates a special effect that catches a lot of attention. It can be used for formal invitations, holiday greeting cards, fashion design, interior design and stunning portraits and will produce a dramatic and eye-catching result every time you use it. All of these are available in sheets and rolls.

More information: www.uig.com.tw

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19) EPSON Stylus PRO 9600 and PRO 7600

The new EPSON Stylus PRO 9600 and EPSON Stylus PRO 7600 professional printers deliver brilliant large-format printouts. Featuring the new EPSON UltraChrome™ ink for vivid, lightfast prints, the additional seventh “Light Black” ink for smoother gradations in colour and black&white printing and the additional, optional “Matte Black” ink specifically for printing on matte paper, these two inkjet printers guarantee the highest level of print results. With a resolution of up to 2880 x 1440 dpi (on suitable media), the printers have a wide range of applications: be it for professional portrait and commercial photography, proofing or printing advertising and art prints, the new EPSON large-format printers provide outstanding quality and economy in all fields of application. Sales launch was mid-June.

More information: www.epson.com

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20) Sihl introduced new vinyl



3972 matt is a permanent self-adhesive vinyl, 240 µm, which is supplied with a matt, waterfast and scratch-resistant inkjet coating. And what's more: The vinyl substrate is thoroughly compatible with both dye and pigmented inks (piezo and thermal). The product is primarily intended for outdoor applications, as well as indoor. 3972 is giving high color graduation, excellent sharpness and short drying

time. The waterfast coating gives the opportunity of two to four weeks outdoor use (recommendation for European climate), without lamination but with appropriate pigmented inks. Laminated, a use of up to six months is possible. In principle, lamination is recommended for extra protection to reduce the impact of dirt, physical abrasion or environmental impact.

More information: Europe - www.mpa-bern.com as well as USA - www.sihlusa.com

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21) Visual Communication Europe 2002

At a time when know-how cannot exist without “making known”, visual communication lies at the heart of all challenges. It's essential to find the right communication vehicles to promote awareness, image, products and services. Companies of all sizes have so many strategic choices and so many practical applications. But how do they go about choosing from the myriad of offerings? Supported by Synafel (French National Union for Signs and Signage), Visual Communication is the European meeting place for visual communication professionals and users. The exhibition features manufacturers and resellers of technologies as diverse as digital printing, sign, signage, cutting, engraving, screen printing, textile marking, video screens ... Visual Communication Europe 2002, September 18-19-20, will be held at Porte de Versailles in Paris.

More information: www.reedexpo.fr

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22) Fuji Hunt Digital Solutions

As a major supplier to the photographic industry of EPSON digital printers, Fuji Hunt Digital Solutions has been able to bring to the sector a range of systems which directly enable pro labs, minilabs, studios and photographers to adapt to digital image handling, quality control and output, while retaining all their unique and individual standards and criteria. That situation now takes a major step forward with the introduction of the 24-inch EPSON Stylus Pro 7600 and 44-inch EPSON Stylus Pro 9600 large format printers – the last barrier to photo compatible images has at last been breached.

More information: www.fujihuntdigital.com

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23) Sales Office in Lyon/France opened

Best GmbH, provider of solutions for the printing and publishing market, continues its expansion course. After opening subsidiaries in the USA and in Asia as well as a sales office for Latin America in the past three years, the company is now concentrating on increasing its direct presence in important European markets. France is leading the way – a sales office was opened there in May of this year. Best would like to take this opportunity to announce that Régis Thivend (44) has taken on the job of Sales Manager for France and is responsible for the reorganization and support of the sales network in France. Mr. Régis has experience in the IT and graphic arts industries and his previous employers include IBM in Lyon/France, International Color Posters in Los Angeles/USA and Aire Informatique in Paris/France.

More information: www.bestcolor.com

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24) KODAK appoints new CEO for ENCAD

Carl Marchetto, President of Eastman Kodak Company's Commercial Imaging Group (CIG) has announced that Brad Kruchten has been appointed to CEO of Encad, Inc.. Kruchten, a 20-year veteran of Kodak, has held several executive sales, marketing, and management positions with copy products, printer products, and business imaging systems. He also has extensive experience in business management as a Product Line Manager for Business Imaging Systems with profit and loss responsibility for the Retrieval Product Family.

More information: www.encad.com

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25) Scitex Vision and Avery Dennison

Avery Dennison Graphics Division and Scitex Vision have joined forces to develop digital super-wide format inkjet warranted printing solutions embracing Scitex Vision's printing systems and VisionInk Supreme inks together with Avery Graphics™ top-performing substrates. Large-format graphics printed on recommended and approved Avery-brand substrates, using Scitex Vision's approved VisionInk's inks, with the Scitex Grandjet printers or the new top of the line Scitex XLjet printers, will enjoy the coverage of the Avery® Supreme Cover warranty. The program supporting this cooperation is in effect globally as of June 4th 2002.

More information: scitexvision.com

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26) Message from Wasatch

We've been getting some great prints with the latest version of the DGI Rex solvent printer and Wasatch SoftRIP. Support from Wasatch is now available for the full line of solvent printers from DGI. We've seen many improvements in this printer since we first received one this spring, and we've been updating our own software to match. A wide range of ICC color profiles are now available from Wasatch, and more are being produced.

More information: www.wasatchinc.com

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27) Markzware is welcomed into CIP4

Markzware Software joined (CIP4) The International Cooperation for the Integration of Processes in Prepress, Press and Postpress as a full member. JDF (Job definition format) is an emerging industry standard designed to simplify information exchange between different applications and systems in and around the Graphic Arts industry. CIP4 brings together vendors, consultants and end-users in the print communications, Graphic Arts industry and associated sectors, covering a variety of equipment, software, peripherals, and processes. Members participate in focused working groups to define future versions of JDF SDK. CIP4 is based in Zurich, Switzerland with offices in Darmstadt, Germany. In addition to this Markzware® announced the release of PM2Q5, which is an Xtensions module that imports Adobe PageMaker files into a QuarkXPress v5.0 document easily and efficiently.

More information: www.markzware.com

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28) The new XEScan Solution

Xerox Engineering Systems (XES) announced the new XEScan Solution that provides monochrome and color scanning and copying for wide-format documents. This new solution provides scan-to-file, scan-to-email, scan-to-print, and file-to-print capabilities, as well as several upgrade options, which do not require new hardware. XEScan Solution combines the speed and quality of the XES Synergix Scanner with XEScan software and applies a common user-interface for both printing and copying that is simple and intuitive, while maintaining a powerful digital engine. The new XEScan solution supports XES' Synergix 8825, 8830, and 8850 printers. The color XEScan Solution also supports the X2-TECH color printer. Later this year, the solution will also support HP wide-format ink jet printers. In addition to this XES offers ImageSite(R) version 4.0, a major update to its Web-based document management software solution. ImageSite 4.0 minimizes data entry needs, allowing users to more efficiently access and print a broad range of technical documents using Internet Explorer.

More information: www.XES.com

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29) The TR51 large format media series

The tear resistant photo gloss and photo satin papers stand above all other medias of its kind. The technology used to develop this innovative product is exclusive to Dr. Graphix Imaging. And now, with their latest break through in coating technology, the TR51 media series becomes universally compliant with hp and encad printers, dye and pigment based inks. A seemingly perfect product has just become even more user friendly. The ability to use dye or pigment inks with the TR51 media series will allow users to be more flexible and creative with their printing applications. Internal quality assurance testing indicates that with this new coating technology, dry time, adhesion, color gamut, clarity and durability, heighten in quality. The exceptional tear resistant quality of the TR51 series steps into the next generation of media technology.

More information: www.drgraphix.com/index.htm

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30) Founding of Gent PDF Workgroup

Enfocus Software announces the establishment of the Ghent PDF Workgroup, an international assembly of industry associations whose goal will be to develop and maintain Certified PDF Quality Standards for the Publishing and Print Production Industry. Peter Camps, founder and CEO of Enfocus Software will chair the Ghent PDF Workgroup. In recent weeks the group has approved draft bylaws, objectives and a meeting agenda. The founding meeting of the Workgroup is taking place on June 19th in Gent, Belgium.

More information: www.enfocus.com

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Good bye !

Your LFP-Newsletter team

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